



NEWS RELEASE

FOR FURTHER INFORMATION CONTACT:

Kendra Mello 292-1793

Coldwell Banker Commercial – Introduces Hospitality Team of Experts

(1 April 2013, Hamilton, Bermuda) – One of the most important lessons of growth and productivity in the real estate market, centres on an organisations ability to identify market niche areas that require expertise and provide those services with exceptional quality.

The 'Hospitality Development' market is one such niche that is emerging in Bermuda and Coldwell Banker Commercial provides decades of experience and market knowledge from other jurisdictions that can assist potential developers and current owners of hospitality properties to maximise their returns and potential benefits for Bermuda. Local real estate experts from various disciplines within Coldwell Banker Bermuda Realty have teamed up with long time hotel operator The Hon. Michael Winfield JP FIH and developers Sandra and Craig Christensen, CA TEP to address the needs of purchasers, sellers, developers and financiers who either have an interest or wish to procure an interest in property zoned for Tourism purposes.

External (global) relations with Pinnacle Realty Investments, Newmark Knight Frank, and Firm Advisory Limited; along with the Coldwell Banker Commercial network, provide extended reach and market knowledge. The goal of this eclectic group is to offer navigation through the complexities of hotel development in Bermuda. "Our team can assemble the services you require so that you can effectively navigate the hotel development process in Bermuda, obtain the necessary market data and market intelligence and efficiently carry out your due diligence." offered Brian Madeiros, President & CEO of the local real estate entity.

Coldwell Banker Commercial is a trade name of Bermuda Realty Company Limited. The Company is 100% Bermudian owned and operated with affiliate real estate offices in more than 325 markets throughout North America, South America, the Caribbean, Europe, Africa and Australia. The Coldwell Banker Commercial system leads the industry in providing commercial real estate solutions, serving the needs of tenants, landlords, sellers and buyers in the leasing, acquisition, disposition and management of all commercial real estate property types. Locally, Coldwell Banker Commercial has a proven record of success. For additional information, call our dedicated Commercial Representatives at 441-292-1793 or visit the company's Web site at www.bermudacommercial.com.